Open hearts welcome



MONTREAL HEART INSTITUTE FOUNDATION

2022-2023 ANNUAL REPORT

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5000, rue Bélanger, Montréal (Québec) H1T 1C8 514 593-2525 | 1 877 518-2525 mhifoundation.org

BN: 10183 7896 RR0001

A message from the Board Chair

As the Montreal Heart Institute prepares to celebrate its 70th anniversary, it is safe to say it has helped define the cardiovascular medicine of today while paving the way for the medicine of the future. **The major milestones that have marked the history of the MHI are a source of immense pride for us all!** In Canada, the Institute has been nothing short of a pioneer: it performed the country's first heart transplant in 1968, the first coronary angioplasty in 1980 and the first coronary artery bypass graft in 1996.

Over the years, the myriad research projects carried out at the MHI have helped **increase the life expectancy and healthy life expectancy** of citizens around the world. Despite the prevalence of heart disease, more and more people can expect their health condition to improve. This has been made possible thanks to our community of donors.

The MHI is Canada's first hospital to specialize in cardiology and has become a world-class centre in its own right. And we can continue to set ambitious goals thanks to the support we receive from our highly mobilized community.

Thank you to everyone who has contributed to helping the Montreal Heart Institute remain at the forefront of medicine since 1954.

Thank you for being by our side in 2022.

Thank you for helping us lay the groundwork for the cardiovascular medicine of the future.



"Despite the prevalence of heart disease, more and more people can expect their health condition to improve. This has been made possible thanks to our community of donors."

Daniel Lamarre Chairman of the Board of Directors

A message from the President and CEO

Thanks to the support of the donors, partners and volunteers who are part of the extended family at the Montreal Heart Institute, we've been able to continue making advances in cardiovascular medicine this past year while laying the groundwork for the future. Our goal of continuously increasing the healthy life expectancy of citizens both here and abroad is only possible because you remain by our side.

Knowing that **9 out of 10 Canadians over the age of 20 have at least 1 risk factor for cardiovascular disease** makes our mission more vital than ever. By boosting our efforts in prevention, pushing the boundaries of research, providing education at the cutting edge of knowledge and improving treatments, we'll be able to save even more lives.

This year, we allocated **\$22 million to the MHI**. This amount is in addition to the \$352 million donated by the Foundation since it was created in 1977. No matter how big or small, every donation conveys a message of solidarity to those with sensitive hearts: our care staff, researchers and patients.

As the MHI prepares to celebrate its 70th anniversary, its medical and social legacy is undeniable. We're proud of our history and our dedication to innovation which is now firmly part of our DNA.

I am extremely proud of the successes outlined in this annual report. I am also very moved by the compassion that has united our highly mobilized community. After all, we all share the same vision: to save even more lives.

From the bottom of my heart, thank you for your loyalty.

Alain Gignac President and Chief Executive Officer



"By boosting our efforts, we'll be able to save even more lives."

Financial Statements

Statement of financial position as at March 31, 2023

(In thousands of dollars)

	2023	2022
Assets		
Investments	\$129,432	\$133,937
Cash	4,785	1,439
Accounts receivable	947	483
Inventories	-	15
Other assets	768	703
Total assets	135,932	136,577
Liabilities		
Accounts payable and accrued liabilities	6,916	3,395
Total liabilities	6,916	3,395
Fund balances		
Restricted	120,756	124,388
Unrestricted	8,260	8,794
Total fund balances	129,016	133,182
	\$135,932	\$136,577

Note: Copies of the Montreal Heard Institute Fondation's financial statements are available on our Website or at the following address: The Montreal Heard Institute Fondation, 5000, rue Bélanger, Montréal (Québec) H1T 1C8 fondationicm.org

Statement of operations and changes in fund balances

Year ended March 31, 2023 (In thousands of dollars)

	2023	2022
Donations	\$17,618	\$12,593
Bequests	3,057	1,816
Fundraising activites	2,050	1,748
Total of donations, fundraising activites and Bequests	22,725	16,157
	5.447	7704
	5,147	7,794
Change in the unrealized fair value of investments	(5,442)	(998)
Total investment (expenses) revenues	(295)	6,796
Operational subtotal	22,430	22,953
Direct and indirect costs of donations and fundraising activites	1,812	1,501
Net operating revenus	20,618	21,452
Administration expenses	3,049	2,820
Excess of revenue over expenses before contributions	17,569	18,632
Contributions: research, technology development and other	21,735	21,701
Deficiency of revenue over expenses	(4,166)	(3,069)
Fund balances, beginning of year	133,182	136,251
Fund balances, beginning of year	\$129,016	\$133,182

Contributions

The Foundation is committed to pay the Montreal Heart Institute amounts totalling \$28,038,482. These amounts include a commitment of \$588,276 for Phase II of the Montreal Heart Institute in *Excellence construction project*.

Summary of 2022-2023

Our exceptional donors have allowed the Institute to remain a world leader in cardiology and an internationally renowned centre focused on defining innovative approaches at the cutting edge of know-how with state-of-the-art technology. Thanks to the generosity of our **25,957** donors, the Foundation raised **\$21,945,883** this year. Thank you for making a difference in the lives of tens of thousands of patients and their families.

Gifts came from



78%

Major donations and planned gifts

13% Direct marketing

9% Fundraising activities

In 2023, the Foundation allocated \$21,945,883 to the Institute

\$17,390,887 Research **\$2,084,772** Technology **\$1,324,559** Prevention

> **\$1,145,665** Teaching

The Foundation pays close attention to its investment funds and stock portfolios chosen by its managers and endeavours to invest with ESG (environment, social and governance) criteria in mind. This is our way of ensuring the industry becomes more responsible and sustainable.

Your donations change lives

No matter how big or small, every contribution helps us make advances in research, optimize treatments, transmit cutting-edge know and prevent heart disease.

RESEARCH

Consolidation of the Canadian Heart Function Alliance (CHF Alliance)



In 2022, the Montreal Heart Institute Foundation helped create a pan-Canadian alliance to help improve the health of Canadians suffering from heart failure. This alliance spans eight provinces and one territory and brings together 11 patient/ caregiver partners, 13 Indigenous partners and 132 researchers of which 42% are women and two dozen are in the early stages of their career. Together, we collaborate on 23 promising research projects.

CARE

Partenaires de cœur, a social program that helps provide patients with access to essential services

Now more than ever, the *Partenaires de cœur* project plays an important role in helping patients benefit from care at the MHI.

The social service helps patients:

- Purchase essential medication
- Pay for accommodation
- Buy essential equipment (ex.: blood pressure monitor, walker, etc.)
- Pay for travel costs (taxi and bus)
- Purchase food thanks to grocery gift cards

The many donations received in 2022 enabled the social service team to raise awareness of the Partenaires du cœur project among MHI employees. This has led to an increase in the number of applications submitted in 2023, providing more patients with access to the program.

PREVENTION

Prevention and remission from pre-diabetes and diabetes

One in 3 Canadians has diabetes. Better treating the global diabetes pandemic – which reduces a person's life expectancy by 7 to 10 years – is at the heart of research into vascular diseases that cause strokes + atherosclerosis + heart attacks. In 2022, the Sun Life Diabetes Prevention and Remission Clinic at the EPIC Centre provided support and treatment to 468 patients, a record number.

Twenty percent of participants diagnosed with pre-diabetes and 12% of all participants diagnosed with diabetes achieved the remission criteria. The clinic's multidisciplinary approach is a testament to the exceptional dedication of team members.

EDUCATION

Rewarding the next generation

Since 1997, the Foundation has awarded the *Prix Martial G. Bourassa* to a young doctor focused on clinical or basic research. This year's recipient, Dr. Lena Rivard, has been a cardiologist with the electrophysiology service at the Montreal Heart Institute (MHI) since 2010. She specializes in complex ablation procedures and monitors patients at the Genetics Clinic and the Ventricular Arrhythmia and Atrial Fibrillation (AF) Clinic. She is the principal investigator of the BRAIN-AF study that was launched in 2015 and approved by Health Canada. Currently ongoing in 44 Canadian centres, it is the world's fist study that aims to analyze the effects of atrial fibrillation on cognitive decline in patients aged 65 and under.



From left to right: Dr. Philippe L. Lallier, cardiologist and Director of Cardiovascular Prevention and Rehabilitation; Mélanie La Couture, President and CEO of the MH; Dr. Jean-Claude-Tardif, Director of the Research Centre; Dr. Lena Rivard, cardiologist specializing in electrophysiology and recipient of the Prix Martial G. Bourassa 2022; Alain Gignac, President and CEO of the MHIF; and Dr. Eileen O'Meara, cardiologist

Fundraising events and activities

Thank you for supporting the Foundation's fundraising events and activities. Your dedication and mobilization make it possible for us to promote cardiovascular health throughout the community.

Fundraising events and activities



Grand Bal des Vins-Cœurs 22nd edition – September 8, 2022 \$1,067,268 raised

Cœurs chanceux April 5, 2023 **\$254,659 raised**

Cœurs battants April 28, 2022 **\$140,411 raised**

Kanawaki Golf Tournament August 1, 2022 **\$121,521 raised** Montreal Auto Show Charity Preview January 19, 2023

\$111,809 raised

Les fonds du cœur Campaign April 7 to 27, 2022 \$105,494 raised

MHI employee donation campaign \$29,301 raised

Projects organized by third parties \$83,375 raised

- Omnium Roland-Beaulieu
- Clément-Phaneuf Golf Tournament
- Polo avec cœur
- Auction Galerie d'Art St-Vincent de Paul
- Quilt Chantal Charrette
- Le tricheur Paul Daraiche
- Sale of maple products Résidence le Symbiose
- Funding Innovation
- Performance Joe Caccione

Active-toi online fundraisers \$19,032 raised

- Charity hockey game in honour of Brad Davis – Jarred Kotler and Robert Cressaty
- A generous donation for the gift of life Chris Bishara
- Fundraiser Jean-Philippe Brais
- Roller Marathon Canada
- Donner c'est Cool Éric Cool
- In memory of Paul Saumure

Thank you to our donors

Thank you to the sensitive hearts who supported our cause with donations of \$5,000 or more between April 1, 2022, and March 31, 2023, or who have committed to donating to the Foundation.

Individual donors

\$1 million and more

Laurent and Claire B. Beaudoin

\$100,000 to \$999,999

André Chagnon Karen and Murray Dalfen* André Desmarais and France Chrétien Desmarais* Paul and Hélène Desmarais Sophie Desmarais*

\$25,000 to \$99,999

Alain Bellemare* Roger Casgrain and Colette Charest J.V. Raymond Cyr Anthony Dewell Yvan Dupont* Paul Durocher Christine Gélinas and Antoine Elie Serge Gouin **Bernard Hamelin** Renée Lacoursiere and Pierre Béland* Yves Lanthier Luc Martin Diane and Pierre Michaud* Mohammad Nowrouzzahrai Gérard Paris Joseph Ribkoff William Rosenberg Marie-Claude Turcotte Belley

\$5,000 to \$24,999

Pierre Anctil Rosaire Archambault* Chris Arsenault **Micheline Audette** René Bélanger **Bernard Bélisle** Marie-Lyse Bergeron and Eric Lamarre Jeanne Boisclair Jean Boisvert Janine Bombardier and Docteur Sadok Basrour Ravmond Boudreau Christiane Bourassa Nicole Brault Pierre Cardinal Alfonso Carnevale Serge Carrière **Pierre Cloutier*** Tris Coffin* Gilles Crépeau Fred Dankoff Pierre Desautels Jean-Yves Desharnais Pasquale Di Pierro Diane Dunlop and Norman Hébert Jr.* Robert Dunn Marcel Dutil Michel Duval Yannick Elliott and Gwenna Kerrien **Daniel Foliot** David J. Forest **Robert Frances** François Fréchette Claude Gagliardi Cherif Habib*

Donors who have made a multi-year commitment. The Foundation's recognition plan was modified in 2022-2023. Lucie Kuryluk Monique Lachapelle Daniel Lalonde Jean-Luc Lapierre and Claire Bédard Jean L. Leduc John and Joanne Leopold Pierre H. Lessard* Gilda and Benton Lewis Tom Little and Ann Sutherland Thi Huong Ly Claude Marcoux La famille Jean C. Monty Paul Morimanno **Docteur Stanley Nattel Pierre Ouimet** Maurice Pinsonnault Jean-Pierre Quintin John A. and Phyllis Rae Deon Ramgoolam Lucia Rodrigues Louise Rondeau Yves Rov* Mark Smith **Georges Spiropoulos** Jean-Louis St-Onge Ben D. Sulsly Louis A Tanguay* Paul M. Tellier Carmelo Tillona Ada Trak Ginette Tremblay Mirhossein Valavy Ben Zukierman

Companies and Foundations

\$1 million and more

Carsley Family Foundation* The Molson Foundation*

\$250,000 to \$999,999

Abbott* Fondation Famille Léger* Gelmont Foundation* Heart & Stroke Foundation* Hewitt Foundation* J.-Louis Lévesque Foundation* Mirella and Lino Saputo Foundation* Sun Life*

\$50,000 to \$249,999

Bell* **BMO** Financial Group* Canada Life* CDPQ* Cirque du Soleil Entertainment Group CN* CP* **Desjardins Group*** Elina and Giuseppe Borsellino Family Foundation* Fondation J. Armand Bombardier* Foundation of Greater Montreal. Paul A. Fournier Foundation fund* **Godin Family Foundation*** Guv Laliberté Foundation* iA Financial Group IGA Lacroix Frères Foundation Leonard Sanders Family Foundation* MHI Associate Anesthetists* MHI Associate Cardiac Surgeons* MHI Associate Cardiologists* Morris and Bella Fainman Family Foundation National Bank* Norman Fortier Foundation Nova Steel Power Corporation of Canada* **PSI** Foundation **RBC Royal Bank*** TD Bank Group **TFI International*** The Montreal Automobile Dealers Corporation Foundation

\$5,000 to \$49,999

Alfid Real Estate Services Itd* Alvin Segal Family Foundation

Donors who have made a multi-year commitment. The Foundation's recognition plan was modified in 2022-2023. Ariane Riou and Réal Plourde Foundation Behaviour Interactive Inc.* Bergeron-Jetté Foundation Bio-K Plus International Inc. BlackRock Asset Management Canada Limited Bombardier Broccolini Canadian Hockey Club Inc. and National Hockey League Canam Group Inc. Cascades Canada ULC Céline and Jacques Lamarre Foundation Christie Innomed CIBC Cogeco* Desdowd Inc. Dollarama L.P./S.E.C. Energir* Espresso Hotel Montreal Down-town Fasken s.r.l.* Fednav Limited Fiera Capital Fondation Famille Le Blanc* Fondation Huguette et Jean-Louis Fontaine Fortune Option Inc. Gauthier Lépine Managemant Inc. Groupe Petra IBM Canada Ltd IEGOR-Hotel of Montreal Auctions Inc. Intact Financial Corporation Jacques and Michel Auger Foundation JM Roy Foundation Kyndryl Lallemand Inc. Lise and Richard Fortin Foundation* Luc Maurice Foundation* Luigi Liberatore Foundation Maidy & Irv Teitelbaum Family Foundation Management Guy Boulanger MAWER McCarthy Tétrault McKinsey & Company Mel Hoppenheim Family Foundation Metro inc. MHI Associate Radiologists* MHI Nucleists* Oeuvres Régis-Vernet PEAK Financial Group* Planit Construction & E.M.

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Goods and services (\$5,000 and more)

BMW Laval Box Expériences Cavavin Cirque du Soleil Fung Sou Magda Frederik Cosmétiques Spécifiques Narcity Paragraph Roche Bobois Saputo SAQ Vinitor Vins du Portugal

We also want to thank all the donors who wish to remain anonymous. Thank you for your generosity!

*Donors who have made a multi-year commitment. The Foundation's recognition plan was modified in 2022-2023.

Give with heart

Planned giving allows you to provide long-term support to the Institute and enables its experts to do more to heal sensitive hearts. It's also a way for you to leave your mark and inspire future generations to push the boundaries of medicine and redefine what is possible.

By showing your appreciation for the Institute with a planned donation, you'll be changing lives while giving new meaning to your own.

Thank you to our 110 visionary donors who have planned a donation with us.

We'd like to commemorate the heartfelt gestures of our Visionaries who are no longer with us. Their dedication to the Institute will stand the test of time.

Bequests received in 2022-2023

- Rita Lumba Bacani (V.C. Jun) & family Madeleine Bourassa Roger Brisson Ann Lucy Brown Warren Dorothy Cannon-Mercier Aline Dazé René Deschâtelets Marcelle Doucet Poliquin Mai Hang Duong Gilles Ferlatte Rhéal Galant Yolande Guyot Richard David Kert René Lambert Guy Laurendeau
- Raymond Mainville Carmen Martin Claude Martineau Mohammad Amin Akhtar Mirza André Montpetit Louise Noël Picard Jacques Noël de Tilly Jean-Claude Rémillard and Sylvianne Lamy Jeanne Richer Dalbec Philippe Robidoux Richard St-Jean Denise St-Onge René Théberge Gilles Véronneau

The Foundation's recognition plan was modified in 2022-2023.

Board of Directors, committees and volunteers

The Foundation is proud to count on the support and expertise of volunteers who sit on its Board of Directors and various committees.

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2022-2023 Annual Report

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